

Questions and answers to the Request for Proposal on Textile and apparel sector project Eastern Partnership Countries 2022 (Moldova, Ukraine, Armenia)

#	Questions	Answers
1	In the RfP it says - 'For each workstream please propose not more than two intervention ideas (in all three countries: Moldova, Ukraine, Armenia)'. Just to clarify the English language - means up to 6 intervention ideas in total (2 per stream)?	Yes, up to six interventions in all three countries, we refer to RfP, p. 4 <i>For each workstream please propose not more than two intervention ideas (in all three countries: Moldova, Ukraine, Armenia.)</i>
2	Do the intervention ideas need to be proposed already in the technical proposal?	Yes, we refer to the RfP, p.4 <i>For each workstream please propose not more than two intervention ideas (in all three countries: Moldova, Ukraine, Armenia)</i> . Please, note that in accordance with the principles of the Market Systems Development approach / adaptive management it is expected that the Implementing Partner will finetune/ adjust the list of initially proposed interventions based on the results of the textile and apparel sectoral needs assessment.
3	In the Financial Proposal, in the provided table Structure, there is the following: <ul style="list-style-type: none"> • 'Part 2: Operation costs - What we understand by 'Operation costs' in the pilot stage? • 'Part 3: Activities/Interventions' - What we understand here in terms of costs? • From the RfP it appears that in the Pilot phase that the Activities/Interventions need to be designed, whereas the implementation will be after the Pilot stage. So in the Pilot stage, what kind of costs would be expected to be put under Activities/Interventions? 	<p>Part 2: Operation costs include office costs, travel, equipment.</p> <p>Part 3: Activities/Interventions costs include all costs related to the planned six interventions structured according to the guiding questions, we refer to RfP, p.4 <i>By considering the targets, as well as proposed interventions, the applicant is kindly asked to provide the financial proposal (as a separate document) for the pilot project.</i></p> <p>The project has an 8-month implementation period from May 2022 to December 2022 with no pilot-stage period.</p>
4	Will there be an extension of the RECONOMY pilot project?	The pilot is mainly for the next 8 months. It is intended to test ideas and prepare the ground for a possible main phase. While implementing the

		pilot, there will be an assessment to see if the pilot can be scaled up. In other words, there are a number of steps that we will need to follow before linking the pilot to the main phase.
5	Is the 110K CHF for each country or all three countries listed?	The mentioned amount in the RfP p. 5 is for all countries.
6	Are we expected to complete all activities and reach all indicators within 8 months across all 3 countries?	As mentioned in the RfP, page 5: <i>The applicant is kindly asked to provide the targets/ expected results, as a potential impact of the project implementation by providing/ filling-in the following indicators (where relevant).</i>
7	Can an applicant have a larger footprint in one country and links to other countries?	Yes, and clear explanation should be described in the Technical Proposal. However, the other countries should be according to the pilot project region mentioned in the RfP, i.e., Moldova, Ukraine and Armenia. Legal/physical presence of the Implementing Partner in all 3 countries is not required, however, given the high priority of regional dimension in frames of the ideation and implementation of interventions, the applicant should clearly describe the expected modality of operations in the countries where the applicant is not present. Proposed interventions should be properly balanced among all 3 countries.
8	Approximately how many beneficiaries are meant to be reached through this project?	No set indicators as per RfP, p. 5. The targets must be proposed by the applicant considering the timeframe and the budget of project, as well as the proposed interventions.
9	Is there minimum number of stated indicators to be achieved?	We refer to the answer provided for question 8.
10	Clarification on the linkage between the existing pilot from Moldova and Armenia (ZipHouse Fashion Hub and Fashion and Design Chamber)	In September 2021, RECONOMY launched two small pilot initiatives in textiles and apparel sector since in Moldova and Armenia . The initiative in Moldova is implemented by ZIPHouse Fashion Hub and in Armenia by Fashion and Design Chamber. Both pilot initiatives will last until April 2022 and are focused on one of the identified sector constraints – skills development. The pilot project described in the RfP covers the above-mentioned countries and Ukraine and is expected to further test additional constraints and leverage the experience of the existing interventions based on the deepening of sector diagnostics and further identifying the opportunities for regionality. The Implementing Partner will be the only organization contracted and responsible for the interventions in all 3 countries, while ZIPHouse

		and Fashion and Design Chamber should be integrated into the pilot projects as market actors (please, refer to the definitions of IPs and market actors described in the Q&A presentation).
11	The eligibility of private companies to apply for the project through the consortium with NGO (as a lead partner)	Yes, a consortium of a private entity with a non-profit organization as a lead partner is possible. The technical proposal should clearly mention why this set-up is considered the most relevant one as well as it should clearly describe the roles of each party.

